

Your contact person: Joost Kraaijeveld

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|------|-----------------------|
| MAIL | info@jazzwerk.nl |
| WER | www.jazzwerk.nl |

Dear jazzlover,

Glad to note that you are interested in JazzWerk! We will do our very best to exceed your expectations. My name is Joost Kraaijeveld and I am your JazzWerk contact person.

Naturally, we aim to play songs that fit to your event and which help to make the event an amazing experience for your guests. With our experience and enthusiasm, we have performed on many different events over the past ten years.

First of all, it is important to understand your music related desires and what ambience you are seeking for the event so that we know what is expected of us. Likewise, we also like to discuss a number of additional, practical matters with you. You will find information about this on the following pages.

In case you have questions or you would like to add something, then feel free to reach out to your contact person. More information about us, our music and references can be found on our website: <u>www.jazzwerk.nl</u>.

Warm regards, Joost Kraaijeveld





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EXPLANATION ABOUT PRICE BUILD-UP

WHAT IS INCLUDED?

- ✓ Payment for each musician which you have selected.
- ✓ A music performance by these musicians that matches your chosen setting.
- ✓ Musicians wear professional customes and look well-groomed.
- ✓ High-quality instruments, professional equipment and sufficient cables and power boxes.
- ✓ Free advise for your event: how often and extensive as you want!

WHAT IS NOT INCLUDED?

≠ Travel expenses

We count 0.30 EUR for each travelled kilometer. The number of vehicles will depend on the number of musicians that have been requested. The total number of vehicles is always presented in our quotations.

≠ Parking expenses

Only applicable if free parking is not possible on site. The total number of vehicles that need to be parked at the location will depend on the number of musicians that have been requested. The total number of vehicles is always presented in our quotations.

≠ Additional waiting time

In case our musicians have to arrive on location more than 60 minutes before the starting time? Or in case they should wait longer than 30 minutes after their performance to disassembly their equipment? In those cases, a rate for additional waiting time of 25 EUR per musician per hour applies.

≠ Booking and administration charges

For payments by invoice, we charge an amount of 50 EUR excluding VAT per booking, to compensate for the remuneration that must be carried out for all members.

≠ VAT

The VAT rate for cultural & creative events and facilities (stage performances and musical performances) is 9%.



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EXAMPLE 1

YOUR REQUIREMENTS

- ✓ You are organizing a company party and would like to use JazzWerk for the musical accompaniment during the drinks. The party will take place in the center of Utrecht. You understand that a parking fee of EUR 15 per vehicle per evening applies to this exclusive location.
- ✓ You prefer a musical quartet formation with piano, double bass, jazz drums and saxophone and you would like this musical formation to provide two hours of music between 4 pm and 6 pm.
- ✓ Additionally, you would like the musicians to come and set up their stuff at 2 p.m. because the space is filled with guests from 3 p.m. and is therefore no longer available. Dismantling can be done immediately after 6 p.m., as the guests have already moved to another room by then.

PRICE INDIDCATION VIA OUR WEBSITE

- ✓ Via the website you have chosen a pianist, double bassist, jazz drummer and saxophonist. You have specified the desired musical accompaniment & dress code and selected 2 hours of music. In that case, the price indication via the website is **1200 EUR**.
- ✓ This price indication is <u>excluding</u> VAT, travel costs, parking costs and additional waiting time.

OUR COMPLETE OFFERING

| € 1200.00 | |
|-----------|--|
| € 80.00 | |
| € 30.00 | |
| € 100.00 | |
| € 50.00 | |
| € 1460.00 | |
| € 1591.40 | |
| | € 80.00 € 30.00 € 100.00 € 50.00 € 1460.00 |



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EXAMPLE 2

YOUR REQUIREMENTS

- ✓ You are organizing a party to celebrate your birthday and would like to ask JazzWerk to welcome your guests with some live music. You decide to celebrate the party at the local village pub in Meppel. You have understood that parking is free of charge on the site as well as on the streets around it.
- ✓ You prefer a musical duo formation with piano and singer and you would like this musical formation to provide three hours of music between 13.00 and 16.00.
- ✓ In consultation with the village pub, the musicians can go on location at 12.00 pm. The party ends at 3.45 pm and that's why you think it's fine that the musicians will wind down immediately after the end at 4 pm.

PRICE INDIDCATION VIA OUR WEBSITE

- ✓ Via the website you have chosen a pianist and female singer. You have specified the desired musical accompaniment & dress code and selected 3 hours of music. In that case, the price indication via the website is **700 EUR**.
- ✓ This price indication is **excluding** VAT, travel costs, parking costs and additional waiting time.

OUR COMPLETE OFFERING

| JazzWerk performance: 3 hours Duo formation: pianist, female singer. | € 700.00 |
|--|----------------|
| Travel expenses Location: Utrecht, 0.30 EUR/km, only 2 musicians, so 1 vehicle. | € 100.00 |
| Parking expenses Only 2 musicians, so 1 vehicle. | Not applicable |
| Addition waiting time No additional waiting time because musicians can prepare 60 minutes before starting time and leave within 30 minutes after end time. | Not applicable |
| Booking and administration charges 50 EUR excluding VAT per booking | € 50.00 |
| Total excl. VAT 9% | € 850.00 |
| Total incl. VAT 9% | € 926.50 |